## Windsor-Essex County Association of REALTORS® MLS® Statistic Report November 2022

|                             | 2022            | 2021            | 2020            | %Inc/Dec<br>2021-2022 |
|-----------------------------|-----------------|-----------------|-----------------|-----------------------|
| Total # of Listings [Month] | 957             | 1,061           | 812             | -9.80%                |
| Total # of Listings YTD     | 13,907          | 12,114          | 10,171          | 14.80%                |
| Total # of Sales [Month]    | 378             | 792             | 653             | -52.27%               |
| Total # of Sales YTD        | 6,402           | 8,531           | 7,246           | -24.96%               |
| Total Sales Volume [Month]  | \$198,273,131   | \$453,668,247   | \$274,320,331   | -56.30%               |
| Total Sales Volume YTD      | \$4,008,493,063 | \$4,709,686,463 | \$2,918,417,211 | -14.89%               |

## Most Popular Style of Home

|     | Style of Home | Sold | Avg Sale Price |
|-----|---------------|------|----------------|
| 1st | Bungalow      | 80   | 442,440        |
| 2nd | 2 Storey      | 52   | 570,562        |
| 3rd | Ranch         | 51   | 613,404        |
| 4th | 1 1/2 Storey  | 37   | 417,892        |
| 5th | Raised Ranch  | 33   | 625,779        |

| (Reside             | ential) Market Ac | tivity Comparis | on              |
|---------------------|-------------------|-----------------|-----------------|
| <u>Monthly</u>      | <u>2022</u>       | <u>2021</u>     | <u>%Inc/Dec</u> |
| Listings            | 726               | 880             | -17.50%         |
| Sales               | 331               | 675             | -50.96%         |
| Avg Sale Price*     | \$511,275         | \$567,708       | -9.94%          |
| Med Sale Price**    | \$480,000         | \$515,000       | -6.80%          |
| <u>Year To Date</u> |                   |                 |                 |
| Listings            | 11,193            | 9,972           | 12.24%          |
| Sales               | 5,539             | 7,308           | -24.21%         |
| Avg Sale Price*     | \$622,948         | \$550,583       | 13.14%          |
| Med Sale Price**    | \$565,000         | \$501,090       | 12.75%          |

\*Avg. Sales Price is the sum of all the sale prices divided by the number of sales.

\*\*Median Sales Price is when you take all of the sales prices listed in numerical order and pick the price in the exact middle of the list, if there is an even number of sales, it is the average of the two middle prices.

| Windsor-Essex County Association of REALTORS®<br>November 2022 |   |                                      |  |  |  |  |
|--|---|--------------------------------------|--|--|--|--|
|  | \$ Value of Units Sold<br>for Current Month | # of Units Sold for<br>Current Month | # of New Listings for<br>Current Month | # of Active Listings<br>End of Current |  |  |
| Residential  |   |                                      |  |  |  |  |
| Single Family Home<br>Single Family Other<br>Residential Other | \$169,232,022<br>\$11,838,109<br>\$0        | 331<br>32<br>0                       | 726<br>84<br>3                         | 1,152<br>116<br>6                      |  |  |
| Total<br>Non-Residential                                       | \$181,070,131                               | 363                                  | 813                                    | 1,274                                  |  |  |
| Farm<br>Vacant Land<br>Other (I.C.&I.)                         | \$0<br>\$500,000<br>\$12,033,000            | 0<br>1<br>10                         | 6<br>62<br>49                          | 40<br>262<br>176                       |  |  |
| Total  | \$12,533,000                                | 11                                   | 117                                    | 478                                    |  |  |
| Grand Total  | \$193,603,131                               | 374                                  | 930                                    | 1,752                                  |  |  |

|                   |    |                       |    |                      | <u> </u> |                   |    |
|-------------------|----|-----------------------|----|----------------------|----------|-------------------|----|
| Under 60,000      | 1  | 60,000 - 79,999       | 0  | 80,000 - 99,999      | 0        | 100,000 - 119,999 | 2  |
| 120,000 - 139,999 | 0  | 140,000 - 159,999     | 1  | 160,000 - 179,999    | 0        | 180,000 - 199,999 | 5  |
| 200,000 - 219,999 | 6  | 220,000 - 239,999     | 5  | 240,000 - 259,999    | 8        | 260,000 - 279,999 | 15 |
| 280,000 - 299,999 | 16 | 300,000 - 319,999     | 13 | 320,000 - 339,999    | 12       | 340,000 - 359,999 | 13 |
| 360,000 - 379,999 | 16 | 380,000 - 399,999     | 17 | 400,000 - 419,999    | 14       | 420,000 - 449,999 | 15 |
| 450,000 - 499,999 | 45 | 500,000 - 549,999     | 32 | 550,000 - 599,999    | 27       | 600,000 - 649,999 | 35 |
| 650,000 - 699,999 | 20 | 700,000 - 749,999     | 13 | 750,000 - 799,999    | 8        | 800,000 - 899,999 | 7  |
| 900,000 - 999,999 | 6  | 1,000,000 - 1,199,999 | 5  | 1,200,000 - 1,399,99 | 995      | 1,400,000 +       | 1  |